

## We are e92plus: the leading cybersecurity VAD for the UK channel

What does this mean? We're in one of the most exciting, dynamic industries, helping bring to market disruptive and next-gen technologies, building successful partner communities and helping to protect organisations, users and their data.

### About e92plus

We empower the IT channel, bringing innovative solutions from emerging and established vendors to market, and help our partners grow a profitable business with our services.

### What are we looking for?

We are continually expanding our team, and we're looking for the brightest talent to complement our team. We'll provide everything you need to help develop your career and achieve fantastic success.

### Next Steps

For more information on specific opportunities to send us your CV, call us on **+44 (0)20 8274 7000** and ask to speak to the HR Manager or email us at [careers@e92plus.com](mailto:careers@e92plus.com).

Why work for e92plus? We're an ambitious, growing company that offers fantastic opportunities to learn, develop and build a successful career and unlimited potential that's not restrained by age or experience, only ability and results. Everyone benefits from continual training and development, plus we're a social company - with company events for both our employees and with partners, from our annual company kick off in Barcelona to football tournaments.



### Location

This role will be based in e92plus Argent Court, Hook Rise South, Surbiton, KT6 7NL

**The opportunity**

We are looking for an experienced enthusiastic implementation engineer, with a focus on customer satisfaction and excellence of service, to provide implementation and delivery services for our product portfolio.

You will be part of the entire implementation lifecycle: Solution planning and design, testing, user acceptance, training, documentation and hand over to customer engineering teams. You'll working as part of a team with our vendors and resellers to ensure that our solution implementations are delivered both on time and to the highest possible standard.

**What you'll do**

Provide technical services to our reseller partners and their customers, with a focus on post-sales installation and configuration for solutions in the e92plus Cybersecurity Portfolio.

**What does a successful candidate look like?**

- An organised and motivated individual with the great technical and communication skills looking to expand their existing skill set in challenging and dynamic role.
- The ideal candidate would be someone with experience in a technical delivery role or someone wishing to make the next step from a technical support environment. Knowledge and experience in any of the following areas would be highly desirable.
- Data Security and insider threat, Web and Email security, CASB, Firewall, Endpoint Security and Network Security
- Specific knowledge of either of the following vendors or industry equivalent would be highly advantageous: Forcepoint (formerly Websense, Stonesoft, Skyfence) or Trend Micro.

**Team Engagement**

You will work closely with the rest of the e92plus technical team, delivering professional services for channel partners and end users. Building strong relationships with Vendor contacts and customers alike. This is an office based role with some UK wide travel.

**Development**

You'll be provided with extensive product training, for pre-sales delivery across the entire e92plus portfolio.

In addition, you'll receive Certified Training for all key products within your delivery remit, and continual updates throughout your time at e92plus.

The company are growing quickly, and will provide fantastic opportunities for personal development and achievement as the organization expands.

**Targets/KPIs**

A generous bonus system already in operation targets will be based on:

- Technical Services KPIs
- Professional Services Revenues